AXXESS × HOME CARE RN

CASE STUDY

Home Care RN, Inc. Achieved 100% AI-Driven Billing Using Axxess



Max Geselkovich
Chief Operating Officer
Home Care RN, Inc.



> **Axxess is the best software for our model. Their willingness to work directly with Claim Health AI made 100% AI billing possible.**

Based in Colorado and serving a census of more than 650 patients, Home Care RN, Inc. has achieved five consecutive years of exceptional growth. In 2025 alone, the organization increased both census and revenue by 30%, continuing a pattern of strong annual expansion.

Chief Operating Officer Max Geselkovich attribute this success to the organization's willingness to embrace emerging technology and reimagine traditional administrative processes.

650+

PATIENTS

Cared for across Colorado

30%

GROWTH IN 2025

In both census and revenue

5 Years

OF EXCEPTIONAL GROWTH

Consistent annual expansion





Axxess interviewed Geselkovich to explore the strategies behind this organization's success.

What accomplishments has your organization achieved in the past year?

2025 marks the fifth consecutive year our agency has grown revenue and census by at least 30% in a calendar year. Specifically in terms of innovation, during 2025, we believe Home Care RN became one of the first agencies in the country to have 100% of billing done by AI. We believe our innovative approach to AI and willingness to use it amongst our administrative team is unique in the industry and has helped fuel cost-efficient growth. Several of our friendly competitors followed our lead and began integrating AI billing as well, demonstrating our forward-thinking approach to innovation in the home health and home care space.

Describe the processes you used to achieve these accomplishments.

Our agency was the first provider partner of Claim Health AI, a Y Combinator-backed AI start-up, in May 2025 and were fully integrated with AI billing by the start of October 2025. We have reduced our manual billing hours by 80% due to the integration of AI and have successfully enabled our agency to require no additional future billing headcount no matter how large our billing grows. The cost efficiency realized from AI billing has allowed our team to focus on growth and not the additional administrative work required to grow.

How has partnering with Axxess strengthened your operations?

Axxess is the best software for our model. Their willingness to work directly with Claim Health AI made 100% AI billing possible. We are extremely grateful for their collaboration and value our relationship tremendously.

What challenges have you overcome using Axxess?

Achieving fully AI-driven billing would not have been possible without Axxess' openness to working with a vendor we introduced. Billing manual processes were a major reason [Brink] was hired as CFO, and with support from Axxess and Claim Health AI, billing has not only improved, it has become an example to our team of what is possible when they adopt AI in their day-to-day workflow.

Is there anything else you would like to share?

Our biggest recommendation for other organizations in this industry is to embrace innovation early. AI billing has fundamentally changed how we operate, and partnerships like the one between Axxess and Claim Health made that transition seamless. The agencies that will thrive in the coming years are the ones willing to rethink old processes, adopt smarter tools, and work with partners who support that evolution

Axxess proudly presented the annual Distinction Awards at the 2026 Axxess Growth, Innovation and Leadership Experience (AGILE), honoring outstanding achievements in the care at home industry.

Home Care RN, Inc. was recognized with the Operational Excellence Award, celebrating their breakthrough operational innovations, remarkable sustained growth, and commitment to delivering care efficiently at scale.



ABOUT HOME CARE RN, INC.

Home Care RN, Inc. strives to provide only the best medical and personal care to each of their clients. Their Care Services have been meticulously planned and are always in accordance with the highest standards and best practice. They initiate all their services by carrying out a comprehensive background study to completely understand the needs of their clients. Once they understand a client's needs, they provide the personalized service that each client deserves. They also strive to educate their clients so they can return to independence and healthy living. The company's main goal is to ensure all their patients can lead a healthy lifestyle, no matter the disease or illness they suffer from.





ABOUT AXXESS

Axxess is the leading global technology platform transforming how care is delivered in the home. Trusted by more than 9,000 organizations worldwide, its robust ecosystem empowers healthcare professionals to deliver exceptional care to more than 7 million patients. As a true partner committed to its clients' success, Axxess listens, adapts and innovates alongside them to meet today's challenges and prepare them for tomorrow's opportunities. Recognized nationally as a "Best Place to Work," Axxess fosters a collaborative culture that fuels innovation and excellence.