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SIMIONE HEALTHCARE CONSULTANTS PARTNERS WITH AXXESS TO PROMOTE REVENUE MANAGEMENT TOOLS

Axxess To Integrate the Simione Financial Monitor and Cost Reporting Services For Over 2,000 Clients

HAMDEN, Ct., and DALLAS, Tex., January 24, 2018 - A new partnership among home health industry leaders in consulting and software will enable thousands more agencies access to revenue management tools to help contain costs and grow business.

Simione Healthcare Consultants, a leader in home health and hospice business improvement, and Axxess, the fastest growing home health technology company, have agreed to provide Axxess clients preferred pricing for the Simione Financial Monitor and Cost Reporting services. Over the next few months, Simione and Axxess will present education for Axxess clients about the premier benchmarking tool and Cost Reporting services. The two companies will share information for interested providers at several upcoming industry events, including Home Care 100 on January 28-31, the Texas Association for Home Care and Hospice Winter Conference on February 8-9, and the New England Home Care and Hospice Conference on April 25-27.

"Axxess has done a remarkable job of innovating and growing its client base over the past few years with software and services that help agencies grow their business," said William J. Simione III, managing principal for Simione. "This partnership is an example of Axxess' commitment to making the best tools available to their clients. We look forward to working with them to make sure as many agencies as possible can use the Simione Financial Monitor and benefit from our 50-plus years of expertise in home health cost reporting."

Added John Olajide, Axxess' founder and chief executive officer: "The Simione Financial Monitor and Cost Reporting add complementary capabilities to Axxess' current revenue management products, and will provide Axxess clients unsurpassed visibility into their daily operations and revenue cycle management. Simione has helped thousands of agencies more effectively manage their business over the past 50 years, and we look forward to our partnership giving Axxess clients exposure to that expertise." The Simione Financial Monitor allows home care and hospice agencies to evaluate profitability with real-time benchmarks to stay updated on current cash flow trends, compare profit and functional activities to similar organizations, and receive quarterly cost comparisons.

With more than 50 years of experience in Medicare reimbursement, Simione's cost reporting team provides expertise in identifying valuable management information, including benchmarking and key performance indicators, that help clients reduce errors, maintain compliance and operate more effectively.

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About Simione Healthcare Consultants

Founded in 1966, Simione Healthcare Consultants provides comprehensive business solutions for home health and hospice in the areas of operations, compliance and risk, finance, sales and marketing, cost reporting, information technology, talent management, and mergers and acquisitions.

About Axxess

Axxess is the fastest growing home health technology company, improving care for more than 2 million patients in North America. Axxess provides an easy-to-use, complete suite of cloud-based software and services for any size organization to grow its business.